



Advisor Training Manual

Host Rewards Plan

Free Products

Depending on the total guest retail sales, your Host can earn up to 20% of the Clinic's value in free products of her choice (excluding tax and shipping). This amount can be used by the Host to purchase products and is not commissionable. Overage is always commissionable. Host credits that are not used cannot be carried over to future sales.

Half-Price Items

Half-price items are products that the Host earns and can purchase at half of retail. These products are not commissionable.

Free Shipping/Postage and Handling

All Hosts receive free shipping/postage and handling on their orders.

Monthly Host Special

Hosts may purchase the monthly Host special item at a greatly reduced price.

Booking Bonus

When a Home Clinic guest signs up to host a Home Clinic, your current Host will earn an additional half-price item. (Maximum of three)

Past Hosts

Home Clinic Hosts can take advantage of our monthly Host specials for an entire year!

Overage

Overage is the amount of money that the Host purchases over the Host credit. This amount is at retail and is commissionable.

Booking Gift

From time to time, the company will offer a free booking gift if a Clinic's sales are over a stated amount. Please see www.becomebeauty.com for up to date details.

Host Reward Qualifications

Total Guest Sales	Host Product Discount Qualification	Host Half Price Products Qualification
\$150+	10%	-
\$300+	10%	1
\$500+	15%	1
\$750+	15%	2
\$1,000+	20%	3
\$1,500+	20%	4
+ 1 Home Clinic booked		+1
+2 Home Clinics booked		+2
+ 3 Home Clinics booked		+3

Become Career Plan Qualifications and Benefits

Please see details at www.becomebeauty.com

Policy & Procedures

Please see details at www.becomebeauty.com

Forms

The following pages include different forms that you will need to operate your business. These forms can be copied and are available in PDF format www.becomebeauty.com. *Become* will periodically update the forms, so it is important to check the website for updates.